

crisis bargaining and the pdf

situations where rational players fight costly wars in a bargaining model with no asymmetric information at all. In this paper we address this problem by taking a systematic approach to analyzing the effects of uncertainty on the risk of war in crisis bargaining situations and

Uncertainty and Incentives in Crisis Bargaining: Game-Free

Although incomplete information is recognized to be an essential feature of crises, game-theoretic formulations have not generally modeled this explicitly.

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studied bargaining contexts such as labor negotiation (Baldwin, 1976). In a recent paper, Donohue, Ramesh, Kaufmann, and Smith (1991) build on Snyder and Diesing's (1977) work in international crises to define crisis bargaining as negotiation aimed at coercing the other to comply with some course of action. The police

CRISIS BARGAINING: TRACKING RELATIONAL PARADOX IN HOSTAGE

crisis bargaining and risk management: the wimp factor Since Schelling's classic work *The Strategy of Conflict* (1960), crises and escalation have come to be viewed as a bargaining process that can

Crisis Bargaining and Risk Management: The Wimp Factor

Credibility and Commitment in Crisis Bargaining Mark Fey University of Rochester Adam Meirowitz Princeton University Kristopher W. Ramsay Princeton University

Credibility and Commitment in Crisis Bargaining

the crisis environment, might influence bargaining and the probability of war. Continuing with the example of ultimatum bargaining, we ask: if accepting an offer signals weakness of

Credibility and Commitment in Crisis Bargaining

bargaining outcome will prevail, and what kind of mechanism will lead to inefficient war? When two states are engaged in crisis bargaining without mediation, un-

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Uncertainty and Incentives in Crisis Bargaining: Game-Free Analysis of International Conflict Mark Fey University of Rochester Kristopher W. Ramsay Princeton University

Uncertainty and Incentives in Crisis Bargaining: Game-Free

We present a new theory of interstate crisis bargaining. A country's resolve is a function of intrinsic qualities of the government and external circumstances, both of which are unknown by the domestic electorate and the foreign country.

Circumstances, Domestic Audiences, and Reputational

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